



Wallace C. Till, P.E.

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Wally Till has been involved in communications for more than forty-two years. He began as a student engineer (co-operative program) with Southern Bell in Charleston, South Carolina, his hometown. Upon graduation from Georgia Tech as an electrical engineer, he returned to Southern Bell in Atlanta, Georgia, where he held positions of increasing responsibilities in engineering, sales, marketing, personnel, training, special services, switching, network, fiber optics, and customer service. During his career at Southern Bell, Wally was the Director of Marketing, Sales, Technical, and Customer Service training for the nine-state BellSouth region. He managed both course development and classroom instruction.

His personal course work includes numerous topics: Telecommunications, Digital Central Office Switching, Digital Loop (T-1) Design, Fiber Optics, PC Computer Fundamentals and Troubleshooting, spreadsheets, databases, word processors, Local Area Networking, Network Analysis and Troubleshooting, Excellent Customer Service, Instructor Skills Development, Selling Skills, Quality and Process Engineering, Time Management, Communication Skills, Personal Financial Planning, Help Desk Skills and Operations, Team Building, MS Office, Cable Plant Design and Engineering, and Automatic Call Distribution systems (ACD) Systems.

This course work has taken Mr. Till across the United States and abroad to Holland, Germany, Panama Canal, and Okinawa.

Since 1991, he has engaged in course development and delivery in the telecommunications, computer, and office product industry. His latest assignments have involved transmission technologies, voice networking, digital voice switching, call distribution systems, local area networking, instructor skills development, and fiber optics. He has taught academically at Georgia State University and Mercer University and has held private seminars on advanced personal financial planning.

In 1992, Mr. Till was engaged by a major copier/fax/printer manufacturer to develop a LAN connectivity course to teach sales, service, and technical people how to connect their digital, multi-functional, connectable products into Local Area Networks. Subsequently, he was engaged with another major office product manufacturer for the same purpose. He developed the course and taught it to these 2 companies. In addition Wally worked with corporate trainers in a Train-The-Trainer program he developed to get these companies' internal instructors able to teach these courses as well. Wally personally taught this 3-day connectivity course more than 65 times to over 750 office product people, with very positive feedback and success.

In addition to a Bachelor's of Electrical Engineering, Wally holds two Master's of Business Administration degrees in Management and Marketing from Georgia State University. He is a registered, licensed Professional Engineer (Electrical) in the state of Georgia.