



James H. Spann, Ph. D.

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James H. (Jim) Spann is the President of Spann & Associates, Inc., an Orlando, Florida, based consulting, research and educational services company. This company, which he founded in 1980, provides services in the management and telecommunications arenas to clients throughout the United States and internationally.

As an educator, he conducts training programs and seminars throughout the country. He has authored two texts on telecommunications and numerous training videotapes. He is a frequent lecturer and guest speaker at corporate business conferences and has served as an Adjunct Professor of Telecommunications.

Dr. Spann began his career in communications in 1962 as a lineman with the Greenwood (SC) United Telephone Company. Following college, where he earned a degree in business administration, he began work with Southern Bell Telephone. There he served in a variety of progressive management positions throughout the Southeast until 1976, when he joined the newly formed RCA Alaska Communications in Anchorage.

With RCA Alascom, he served as Vice President of Marketing until leaving in 1978 to form his own telephone services company, Automated Communications, Inc. ACI provided corporate business telephone systems throughout Alaska as the state's first "interconnect" company. After selling the highly successful company to Executone in 1980, he relocated to the Orlando area and formed Spann & Associates.

This company has been instrumental in the design of several long distance carriers' backbone networks; consults with major corporations on strategic telecommunications planning, and has provided market research for new technologies to both former Bell Operating Companies and GTE. The company presents educational programs to more than 6,000 attendees annually through seminars and training programs.

Dr. Spann's academic credits include a Ph.D. in Telecommunications, and Masters Degrees in Communications and Business. He is a licensed electrical engineer and contractor and provides expert witness testimony in utility rate hearings.